



**THE AUTOMATED
DEALERSHIP**



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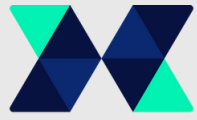
The car industry is changing fast. In today's crowded market, dealerships like yours face intense pressure on margins and rising operational costs. This new reality means that driving efficiency through every part of your business is no longer just an opportunity for growth, but a critical necessity for profitability.

Nexbotix helps dealerships run their businesses more smoothly and efficiently by automating everyday tasks.

This means we take over the time-consuming, repetitive tasks in your business process, like sales paperwork, processing invoices, and making sure your important information is always up to date.

Our smart automation software and tools are designed to optimise your operations, simplify how things work, and reduce your costs.





WE UNDERSTAND YOUR DEALERSHIP NEEDS

We recognise the effort that goes into running a successful dealership. We also understand the common areas where AI and automation can provide significant support:



01

OPTIMISING SALES WORKFLOWS

Managing the sales admin process, from initial inquiry to final sale, involves numerous intricate steps. Ensuring efficiency and accuracy at each stage is crucial for maximising sales and customer satisfaction.

02

ENHANCING OPERATIONAL EFFICIENCY

Balancing operational costs while maintaining a high level of service is an ongoing priority. Automating key administrative tasks can free up your team to focus on higher-value activities.

03

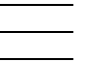
STREAMLINING DATA MANAGEMENT

Maintaining accurate and up-to-date data across various systems is essential for compliance, customer relationship management, and informed decision-making.

04

ELEVATING THE CUSTOMER JOURNEY

Providing seamless and personalised customer experiences is paramount in today's market. Automation can help streamline interactions and provide timely, relevant information to customers.



TRANSFORMING YOUR DEALERSHIP OPERATIONS

Our suite of automation solutions is designed to empower your dealership through operational efficiency.



AutoADMIN

Automates the entire sales administration workflow; from the moment a lead enters your system to the final vehicle handover.



AutoACCOUNTS

Automates your key financial workflows, providing accuracy, speed, and control.



AutoCLEANSE

Automates the updating and synchronisation of vehicle lifecycle data across your systems.



AutoBUY

Automates the sourcing and acquisition of used car stock, ensuring your dealership always has the right vehicles at the right price.



AutoNIAH

Automates the sourcing and acquisition of used car stock, ensuring your dealership always has the right vehicles at the right price.



AutoADMIN

The Scenario: Imagine this: A customer walks into your showroom, excited to buy their dream car. The sales team is on fire, building rapport and closing the deal. But then, the momentum hits a wall. The paperwork begins. Data entry across multiple systems, forms riddled with errors, delays in approvals – the customer's enthusiasm dwindles, and the risk of losing the sale looms large. This is the reality for many dealerships where manual sales administration processes act as a major bottleneck.

The Challenge: Your sales team's efficiency is strangled by repetitive, error-prone administrative tasks. Data is siloed across your LMS, DMS, and filing systems, leading to duplication, inconsistencies, and delays. This not only frustrates your staff but also damages the customer experience, impacting your bottom line and reputation.

What AutoADMIN Offers: Nexbotix's AutoADMIN solution acts as a digital co-pilot for your sales team. It automates the entire sales administration workflow; from the moment a lead enters your system to the final vehicle handover. Our AI-powered bots intelligently extract, process, and validate data, seamlessly inputting it into your existing systems in real-time. This includes:

- Used car purchase
- Part exchange
- New incoming order
- Car invoicing
- Vehicle arrival
- Vehicle handover
- Vehicle funding
- Customer add-on's
- And much more ...

AutoADMIN transforms your sales process from a bottleneck into a competitive advantage, driving efficiency, accuracy, and customer loyalty.



The Benefits:

Unleash Your Sales Team: Free them from administrative burden, allowing them to focus on what they do best – building relationships and closing deals.

Eliminate Errors, Maximize Accuracy: 100% removal of manual data entry errors ensures accurate applications, documentation, and reporting.

Accelerate Sales Cycles: Speed up deal approvals and vehicle handovers, getting customers behind the wheel faster and improving satisfaction.

Boost Profitability: Reduce operational costs, minimise errors that lead to financial losses, and increase sales volume.

Seamless Integration: Works seamlessly with your existing LMS, DMS, CRM and Digital Deal File systems.

The ROI:

- ✓ Typical ROI: **9-12 months** – start seeing significant returns within a year.
- ✓ Minimum **£20 saved per vehicle processed** – that adds up quickly!



AutoACCOUNTS transforms your finance department from a cost centre into a strategic asset, driving efficiency, accuracy, and profitability.



The Benefits:

Cut Processing Time: Automate repetitive tasks and reduce document processing time by up to 80%, freeing up your finance team to focus on higher-value activities.

Eliminate Errors, Ensure Accuracy: 100% removal of manual errors ensures accurate financial records, reporting, and payments.

Reduce Costs, Improve Efficiency: Lower operational costs by minimising manual labour and streamlining financial workflows.

Gain Real-Time Visibility: Access accurate, up-to-date financial data for better decision-making.

Strengthen Supplier Relationships: Ensure timely and accurate payments to maintain positive relationships with your suppliers.

The ROI:

- ✓ Typical ROI: **Just 6 months** – a rapid return on your investment.
- ✓ Minimum **£1 saved per document processed** – significant savings with every transaction.

AutoACCOUNTS



The Scenario: Picture your finance department. Stacks of invoices, endless data entry, and the constant pressure to reconcile accounts and manage payroll. Manual processes are not only time-consuming but also prone to errors, leading to discrepancies, delays in payments, and strained relationships with suppliers. In today's economy, dealerships can't afford these inefficiencies.

The Challenge: Escalating overheads and shrinking margins demand tighter financial control. Manual data entry in accounts payable, bank reconciliation, and payroll is inefficient and costly, diverting valuable resources from strategic financial planning and analysis.

What AutoINVOICE Offers: Nexbotix's AutoACCOUNTS solution automates your key financial workflows, providing accuracy, speed, and control. Our AI-driven software bots intelligently identify, extract, and process data from invoices, financial documents, and payroll systems, regardless of the format. This includes:

- Accounts payable
- Bank reconciliation
- Payrolls
- Accounts receivable



AutoCLEANSE transforms your vehicle data from a liability into an asset, driving compliance, efficiency, and revenue growth.

Ensure Compliance, Reduce Risk: Minimise the risk of fines and legal issues by maintaining accurate and up-to-date vehicle records.

Improve Operational Efficiency: Eliminate manual data entry and free up staff to focus on more strategic tasks.

Enhance Customer Relationships: Access accurate information on customers, building trust and loyalty.

Unlock Revenue Opportunities: Identify service opportunities (e.g., MOT reminders) and improve the effectiveness of marketing campaigns.

The ROI:

- ✓ Typical ROI: **Just 2 months** - quick deployment AND results
- ✓ Minimum **£0.60 saved per vehicle record updated** – significant savings with every update.

AutoCLEANSE

The Scenario: Imagine the frustration of trying to piece together a vehicle's history from multiple, systems on a continual basis so that the data is up to date. Information about ownership changes, MOT status, cherished number plates, service records, and even whether a vehicle has been scrapped is scattered and often outdated. This not only creates operational headaches but could also expose your dealership to compliance risks and missed revenue opportunities.

The Challenge: Out of date and inaccurate vehicle data is a major pain point for dealerships, but keeping on top of this continuous need for up-to-date data entry manually is time-consuming and error-prone, leading to compliance issues, reputational damage, and lost revenue.

What AutoCLEANSE Offers: Nexbotix's AutoCLEANSE solution automates the updating and synchronisation of vehicle lifecycle data across your systems. Our solution retrieves, validates, and inputs data in real-time, ensuring that you always have the most accurate and up-to-date information. This includes:

- Change of keeper info
- MOT dates
- Scrapped vehicle info
- Registration dates
- Cherished plate updates



AutoBUY

The Scenario: Picture your Used Car Buyer. They're hunched over a screen, juggling multiple tabs – auction sites, classifieds, private seller portals. It's a race against time and competitors to find the right stock at the right price. The perfect car is sold just moments before they can act, the data on another is inconsistent, and a potential private purchase proves unreliable. Meanwhile, valuable stock opportunities are missed, and your forecourt has gaps in the most in-demand models, directly impacting sales.

The Challenge: In a market where the right used car stock is king, securing it profitably is a constant battle. The manual sourcing process is inefficient, resource-intensive, and susceptible to human error. Relying on multiple channels with data that can be outdated or inaccurate leads to overpaying for stock or missing key vehicles, eroding your already tight margins and frustrating your procurement team.

What AutoBUY Offers: Nexbotix's AutoBUY solution acts as your dealership's automated, expert procurement team, working 24/7. Our AI bots continuously scan multiple channels, including auctions and private listings, using your precise buying criteria (make, model, mileage, grade, etc.). They cross-reference market prices against CAP data in real-time, calculate the optimal 'buy up to' price, and can even place bids on your behalf to secure the vehicles you need. This includes:

- Multi-channel market scanning
- Criteria-based vehicle filtering
- Real-time CAP price analysis
- Automated 'buy up to' price calculation
- Automated bidding and acquisition
- Full stock audit and reporting

AutoBUY transforms your stock acquisition from a high-stress gamble into a data-driven, strategic advantage, ensuring your forecourt is always filled with profitable, in-demand vehicles.

The Benefits:

- **Secure In-Demand Stock Faster:** Beat competitors to the best vehicles with 24/7 automated searching and bidding.
- **Maximise Profit on Every Vehicle:** Eliminate overpayment by using real-time CAP data to calculate the perfect bid price.
- **Empower Your Buying Team:** Free up your experts from manual searching to focus on strategy and managing more complex acquisitions.
- **Reduce Buying Risk:** Operate with accurate, verified data to ensure the quality and value of your purchased stock.

- ✓ **Typical ROI: 4-6 months** - see a clear return in just over one quarter.
- ✓ Up to **50% cost reduction** in the manual buying process.

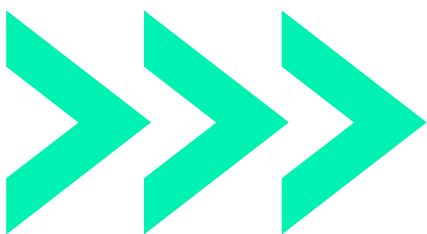
AutoBUY turns your used car procurement process into a powerful, profit-generating engine for your dealership.



Central Hub of Process Analytics, delivering important insights into bot performance, and commercial and productivity benefits.

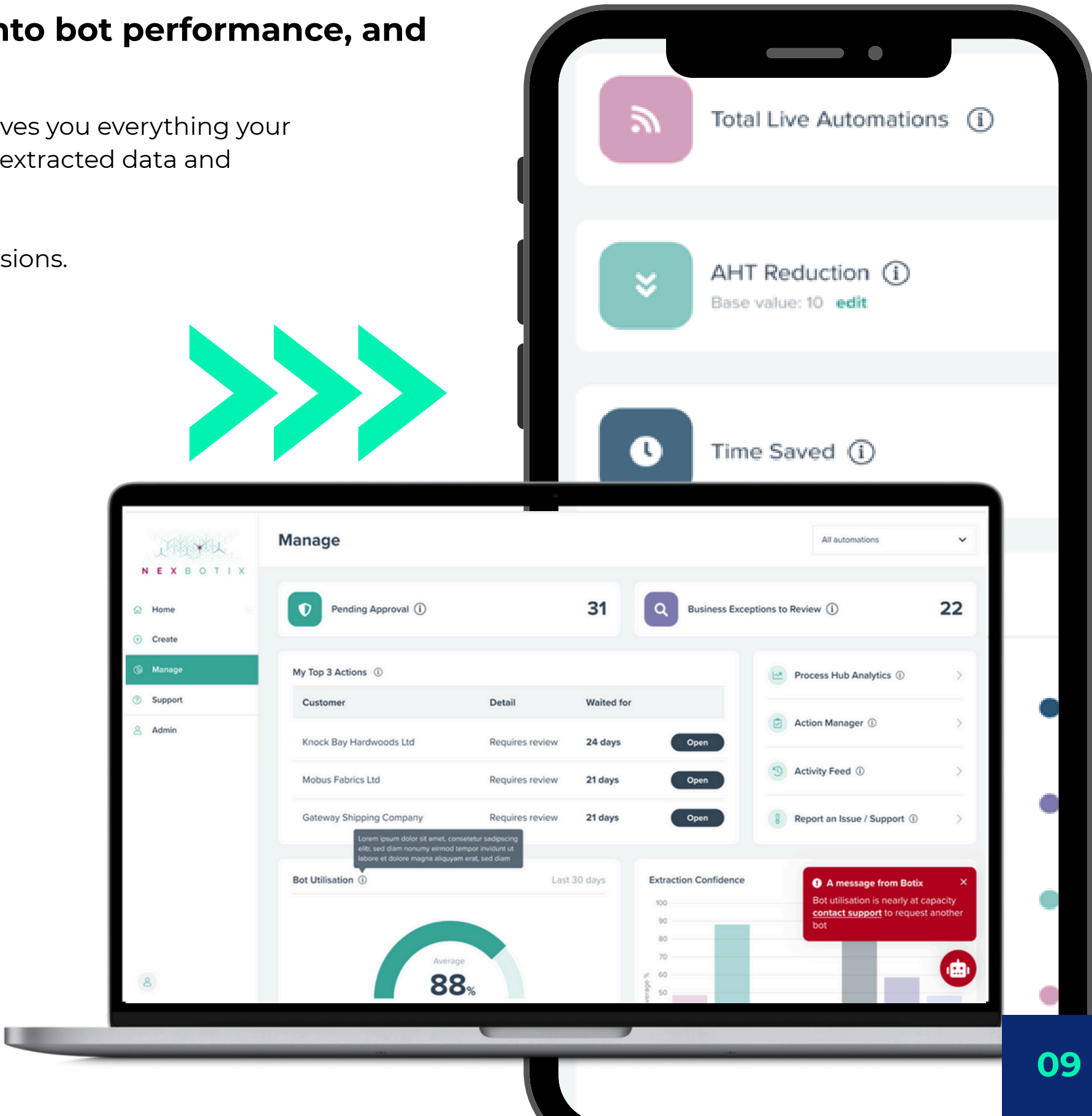
Our dealership management platform AutoNIAH (Nexbotix Intelligent Automation Hub) gives you everything your dealership needs to manage your automations, including data and insights, reviewing the extracted data and approving the AI and automation bots work in real time.

Intuitive workflow capabilities for keeping your skilled workforce in the loop for critical decisions.

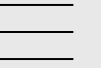
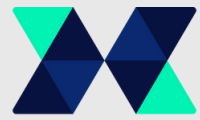


AutoNIAH is a management platform for you to manage and instruct the bots:

-  A single aggregated platform for the management of all your automation solutions.
-  Manage business exceptions and send bot jobs to different workflows.
-  Analytics and insights with access to real-time key performance metrics and ROI stats.
-  Process history with a full audit trail of every automated process step actioned by our software bots.



“Our intelligent automation platform is designed to optimise your operations, simplify how things work, and reduce your costs.”



NEXBOTIX: A PARTNERSHIP BUILT ON VALUE

- **Industry Expertise:** We have a deep understanding of the automotive retail sector and its unique challenges and opportunities.
- **Proven Value:** Our solutions deliver measurable results and a strong return on investment.
- **Seamless Integration:** We integrate smoothly with your existing technology infrastructure.
- **Flexible Solutions:** We offer tailored solutions and flexible commercial models to meet your specific needs.
- **Dedicated Support:** We provide comprehensive support and guidance throughout your automation journey.
- **Secure and Reliable:** Our solutions are designed to be secure, reliable, and compliant with industry standards.



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Brayleys

Williams

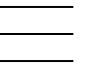
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ADDRESSING CONCERNS, DELIVERING REAL RESULTS



We understand that adopting new technology can raise questions and concerns. At Nexbotix, we're committed to transparency and providing a smooth, supportive experience. Let's address some common concerns and detail how we work with dealerships to achieve automation success.

"Will this disrupt my current operations?"

We prioritise seamless integration. Our solutions are designed to work with your existing Dealer Management Systems (DMS) and CRM platforms (like Keyloop, Pinewood, iStoreDocs, Dealerweb, enquiryMAX, MGS 360). We conduct thorough testing and user acceptance testing (UAT) to minimise disruption to your daily business.

"Is this going to be complex and difficult to implement?"

We make automation easy. Our expert team manages the entire process for you, from initial design to deployment and ongoing support. You don't need to hire additional IT staff or consultants.

"How quickly will I see a return on my investment (ROI)?"

We focus on delivering rapid ROI. Our solutions are designed to provide tangible results within months, with clear metrics to track your success. We also offer proof-of-value implementations to demonstrate the ROI before a full rollout.

"How quickly will I see a return on my investment (ROI)?" "How much will it cost?"

We offer flexible commercial models, including pay-as-you-go options, and limited set-up fees to make automation affordable and accessible.

"Will my staff get support with the changes?"

We provide comprehensive training and change management assistance to ensure your team is comfortable and confident using the new systems.



IMPLEMENTATION PROCESS: YOUR PATH TO AUTOMATION



We follow a proven methodology to ensure a smooth and successful automation journey:

01

SCOPE & DESIGN

We start with an in-depth workshop to understand your specific needs, review your current processes, and design a tailored automation solution. We clarify the logic and requirements for the automation to ensure it aligns perfectly with your goals.

02

BUILD & TEST

Our expert developers build the automated solution, followed by rigorous end-to-end testing and user acceptance testing (UAT). This ensures that the solution functions flawlessly within your environment.

03

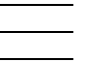
DEPLOYMENT & EARLY LIFE SUPPORT

Once you're ready to go live, we provide dedicated "Early Life Support" for the first two weeks to ensure a smooth transition and address any immediate questions or issues.

04

ONGOING MANAGED SERVICE

After the initial support period, our managed service team continuously monitors and maintains your automated processes, ensuring optimal performance and proactively addressing any potential issues.



EMBRACE THE FUTURE OF AUTOMOTIVE RETAIL

Partner with Nexbotix to unlock new levels of efficiency, customer satisfaction, and profitability. Contact us today to start the conversation.

Visit www.nexbotix.ai to learn more.

Nexbotix: Your Partner in Automating for Profitability and Customer Excellence

