



The Autonomous Dealership

AI transforming business operations



The Autonomous Dealership



Nexbotix offers a proprietary AI stack that automates the vehicle lifecycle by executing sourcing, sales admin, and financial workflows.

The car industry is changing fast. In today's crowded market, dealerships like yours face intense pressure on margins and rising operational costs. This new reality means that driving efficiency through every part of your business is no longer just an opportunity for growth, but a critical necessity for profitability.

Nexbotix helps dealerships run their businesses more smoothly and efficiently by automating everyday tasks with AI.

We provide the AI 'Brain' for the dealership; a proprietary platform that ingests siloed data and executes the complex manual workflows required to buy and sell vehicles at scale.

This means we take over the time-consuming, repetitive tasks in your business process, like sales paperwork, processing invoices, vehicle sourcing, and making sure your important information is always up to date.

Our smart AI and automation software and tools are designed to optimise your operations, simplify how things work, and reduce your costs.

More than ChatGPT

Today's dealerships are facing a "Perfect Storm" of margin erosion and operational complexity.



Crushing Margin Pressure:

Rising costs and operational inefficiencies are killing traditional profits.



The Intelligence Gap:

Without our AI stack, dealers are "blind" to real-time market shifts, leading to costly errors in stock sourcing and lead management.



The Spreadsheet Trap:

Manual, fragmented processes and disconnected systems are "bleeding" profit.



The Nexbotix AI Tech Stack

We don't just use AI; we're building the Nexbotix AI Stack specifically for the complexity of Automotive Retail.

- ✓ **The Intelligence Core:** Our proprietary AI layer that replaces outdated manual operations by instantly fusing DMS, CRM, and live market data into one predictive brain.
- ✓ **AutoBUY:** Our hero AI product that automates the sourcing and acquisition of used car stock to guarantee vehicle margins.
- ✓ **AutoADMIN & AutoACCOUNTS:** High-velocity automation of the entire sales and financial admin cycle.
- ✓ **AutoCLEANSE & AutoNIAH:** A proprietary interface for real-time data synchronisation and insights, giving management control of live autonomous processes.

Unlike generic models, our tech is purpose-built to navigate the high-complexity barriers of legacy DMS and LMS systems.



AutoBUY

AutoBUY transforms your stock

acquisition from a high-stress gamble into a data-driven, strategic advantage, ensuring your forecourt is always filled with profitable, in-demand vehicles.

The Scenario: Picture your Used Car Buyer. They're hunched over a screen, juggling multiple tabs – auction sites, classifieds, private seller portals. It's a race against time and competitors to find the right stock at the right price. The perfect car is sold just moments before they can act, the data on another is inconsistent, and a potential private purchase proves unreliable. Meanwhile, valuable stock opportunities are missed, and your forecourt has gaps in the most in-demand models, directly impacting sales.

The Challenge: In a market where the right used car stock is king, securing it profitably is a constant battle. The manual sourcing process is inefficient, resource-intensive, and susceptible to human error. Relying on multiple channels with data that can be outdated or inaccurate leads to overpaying for stock or missing key vehicles, eroding your already tight margins and frustrating your procurement team.

What AutoBUY Offers: Nexbotix's AutoBUY solution acts as your dealership's automated, expert procurement team, working 24/7. Our AI bots continuously scan multiple channels, including auctions and private listings, using your precise buying criteria (make, model, mileage, grade, etc.). They cross-reference market prices against CAP data in real-time, calculate the optimal 'buy up to' price, and can even place bids on your behalf to secure the vehicles you need. This includes:

- Multi-channel market scanning
- Criteria-based vehicle filtering
- Real-time CAP price analysis
- Automated 'buy up to' price calculation
- Automated bidding and acquisition
- Full stock audit and reporting

The ROI:

Typical ROI: 4-6 months - see a clear return in just over one quarter.
Up to 50% cost reduction in the manual buying process

- ✓ **Secure In-Demand Stock Faster:** Beat competitors to the best vehicles with 24/7 automated searching and bidding.
- ✓ **Maximise Profit on Every Vehicle:** Eliminate overpayment by using real-time CAP data to calculate the perfect bid price.
- ✓ **Empower Your Buying Team:** Free up your experts from manual searching to focus on strategy and managing more complex acquisitions.
- ✓ **Reduce Buying Risk:** Operate with accurate, verified data to ensure the quality and value of your purchased stock.

AutoADMIN

AutoADMIN transforms your sales process from a bottleneck into a competitive advantage, driving

efficiency, accuracy, and customer loyalty.

The Scenario: Imagine this: A customer walks into your showroom, excited to buy their dream car. The sales team is on fire, building rapport and closing the deal. But then, the momentum hits a wall. The paperwork begins. Data entry across multiple systems, forms riddled with errors, delays in approvals – the customer's enthusiasm dwindles, and the risk of losing the sale looms large. This is the reality for many dealerships where manual sales administration processes act as a major bottleneck.

The Challenge: Your sales team's efficiency is strangled by repetitive, error-prone administrative tasks. Data is siloed across your LMS, DMS, and filing systems, leading to duplication, inconsistencies, and delays. This not only frustrates your staff but also damages the customer experience, impacting your bottom line and reputation.

What AutoADMIN Offers: Nexbotix's AutoADMIN solution acts as a digital co-pilot for your sales team. It automates the entire sales administration workflow; from the moment a lead enters your system to the final vehicle handover. Our AI-powered bots intelligently extract, process, and validate data, seamlessly inputting it into your existing systems in real-time. This includes:

- Used car purchase
- Part exchange
- New incoming order
- Car invoicing
- Vehicle arrival
- Vehicle handover
- Vehicle funding
- Customer add-on's .

The ROI:

Typical ROI: 9-12 months – start seeing significant returns within a year.
Minimum £20 saved per vehicle processed – that adds up quickly!

The Benefits:

- ✓ **Unleash Your Sales Team:** Free them from administrative burden, allowing them to focus on what they do best – building relationships and closing deals.
- ✓ **Eliminate Errors, Maximise Accuracy:** 100% removal of manual data entry errors ensures accurate applications, documentation, and reporting.
- ✓ **Accelerate Sales Cycles:** Speed up deal approvals and vehicle handovers, getting customers behind the wheel faster and improving satisfaction.
- ✓ **Boost Profitability:** Reduce operational costs, minimise errors that lead to financial losses, and increase sales volume.
- ✓ **Seamless Integration:** Works seamlessly with your existing LMS, DMS, CRM and Digital Deal File systems.

AutoACCOUNTS

AutoACCOUNTS transforms your finance department from a cost centre into a strategic asset, driving efficiency, accuracy, and profitability.

The Scenario: Picture your finance department. Stacks of invoices, endless data entry, and the constant pressure to reconcile accounts and manage payroll. Manual processes are not only time-consuming but also prone to errors, leading to discrepancies, delays in payments, and strained relationships with suppliers. In today's economy, dealerships can't afford these inefficiencies.

The Challenge: Escalating overheads and shrinking margins demand tighter financial control. Manual data entry in accounts payable, bank reconciliation, and payroll is inefficient and costly, diverting valuable resources from strategic financial planning and analysis.

What AutoACCOUNTS Offers: Nexbotix's AutoACCOUNTS solution automates your key financial workflows, providing accuracy, speed, and control. Our AI-driven software bots intelligently identify, extract, and process data from invoices, financial documents, and payroll systems, regardless of the format. This includes:

- Accounts payable
- Bank reconciliation
- Payrolls
- Accounts receivable

The ROI:

Typical ROI: Just 6 months – a rapid return on your investment.
Minimum £1 saved per document processed – significant savings with every transaction.

- ✓ **Cut Processing Time:** Automate repetitive tasks and reduce document processing time by up to 80%, freeing up your finance team to focus on higher-value activities.
- ✓ **Eliminate Errors, Ensure Accuracy:** 100% removal of manual errors ensures accurate financial records, reporting, and payments.
- ✓ **Reduce Costs, Improve Efficiency:** Lower operational costs by minimising manual labour and streamlining financial workflows.
- ✓ **Gain Real-Time Visibility:** Access accurate, up-to-date financial data for better decision-making.
- ✓ **Strengthen Supplier Relationships:** Ensure timely and accurate payments to maintain positive relationships with your suppliers.

AutoCLEANSE

AutoCLEANSE transforms your vehicle data from a liability into an asset, driving compliance, efficiency, and revenue growth.

The Scenario: Imagine the frustration of trying to piece together a vehicle's history from multiple, systems on a continual basis so that the data is up to date. Information about ownership changes, MOT status, cherished number plates, service records, and even whether a vehicle has been scrapped is scattered and often outdated. This not only creates operational headaches but could also expose your dealership to compliance risks and missed revenue opportunities.

The Challenge: Out of date and inaccurate vehicle data is a major pain point for dealerships, but keeping on top of this continuous need for up-to-date data entry manually is time-consuming and error-prone, leading to compliance issues, reputational damage, and lost revenue.

What AutoCLEANSE Offers: Nexbotix's AutoCLEANSE solution automates the updating and synchronisation of vehicle lifecycle data across your systems. Our solution retrieves, validates, and inputs data in real-time, ensuring that you always have the most accurate and up-to-date information. This includes:

- Change of keeper info
- MOT dates
- Scrapped vehicle info
- Registration dates
- Cherished plate updates

The ROI:

Typical ROI: Just 2 months - quick deployment AND results
Minimum £0.60 saved per vehicle record updated – significant savings with every update.



Ensure Compliance, Reduce Risk:

Minimise the risk of fines and legal issues by maintaining accurate and up-to-date vehicle records.



Improve Operational Efficiency: Eliminate manual data entry and free up staff to focus on more strategic tasks.



Enhance Customer Relationships: Access accurate information on customers, building trust and loyalty.



Unlock Revenue Opportunities: Identify service opportunities (e.g., MOT reminders) and improve the effectiveness of marketing campaigns.

AutoNIAH

Central Hub of Process Analytics, delivering important insights into bot performance, and commercial and productivity benefits.

Our dealership management platform AutoNIAH (Nexbotix Intelligent Automation Hub) gives you everything your dealership needs to manage your automations, including data and insights, reviewing the extracted data and approving the AI and automation bots work in real time.

Intuitive workflow capabilities for keeping your skilled workforce in the loop for critical decisions.

AutoNIAH is a management platform for you to manage and instruct the bots:



A single aggregated platform for the management of all your automation solutions.



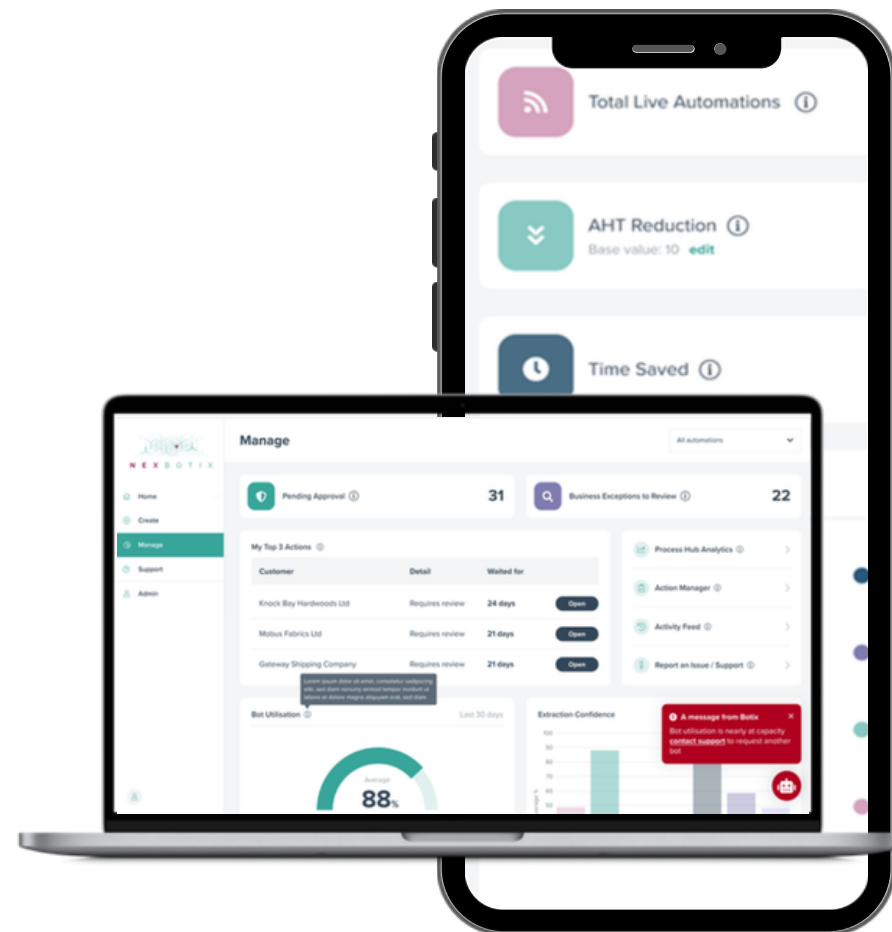
Manage business exceptions and send bot jobs to different workflows.



Analytics and insights with access to real-time key performance metrics and ROI stats.



Process history with a full audit trail of every automated process step actioned by our software bots.



“Our intelligent automation platform is designed to optimise your operations, simplify how things work, and reduce your costs.”

A Partnership Build on Value

- **Industry Expertise:** We have a deep understanding of the automotive retail sector and its unique challenges and opportunities.
- **Proven Value:** Our solutions deliver measurable results and a strong return on investment.
- **Seamless Integration:** We integrate smoothly with your existing technology infrastructure.
- **Flexible Solutions:** We offer tailored solutions and flexible commercial models to meet your specific needs.
- **Dedicated Support:** We provide comprehensive support and guidance throughout your automation journey.
- **Secure and Reliable:** Our solutions are designed to be secure, reliable, and compliant with industry standards.



AUTOACCOUNTS

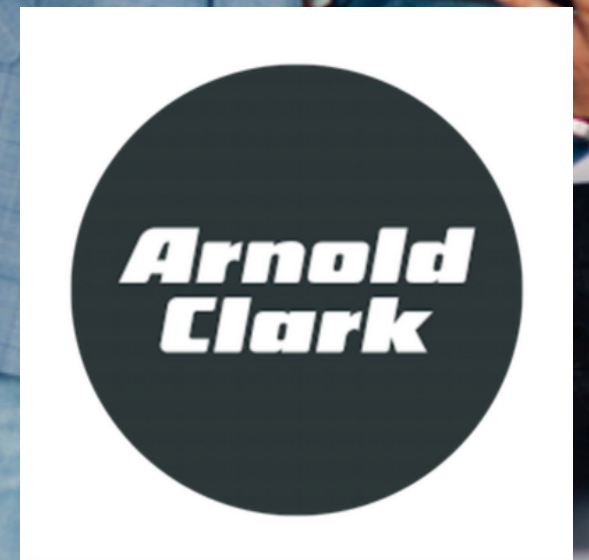
SCALING SUCCESS: HOW ARNOLD CLARK AUTOMATED 200,000 INVOICES WITH NEXBOTIX AI

Arnold Clark is one of Europe's most successful independent car retailers, with a 200-location network built on a century of industry expertise.

When you operate at the scale of Arnold Clark, the logistics of the finance department are immense. Managing over 1,000 suppliers meant the team was handling a staggering volume of invoices across various portals. The goal was to create a gold standard of consistency and ensure every payment hit its SLA without the pressure of manual entry.

AutoACCOUNTS uses AI "bots" to act as digital finance assistants. They automatically identify, extract, and validate data from invoices regardless of format, then input it directly into the DMS. This removes the manual bottleneck, turning the finance department into a high-speed strategic asset.

- 200,000 INVOICES PROCESSED ANNUALLY
- 8,500 HOURS OF MANUAL WORK RECLAIMED
- 90%+ STRAIGHT-THROUGH PROCESSING



AUTOBUY

THE AI ADVANTAGE: HOW HARTWELL ACHIEVED A 400% INCREASE IN USED CAR STOCK

A leading Ford specialist in Oxfordshire, Hartwell has been a trusted name in the UK motor trade since 1919.

Hartwell recognised that in today's market, securing the right used stock is a 24/7 job. Their buying team was spending hours manually scanning auction sites to keep the forecourt filled. They wanted to move away from the "race against time" and give their experts the tools to buy more strategically.

AutoBUY is an AI-driven procurement partner. It continuously scans multiple channels using precise criteria, cross-referencing market prices against CAP data in real-time. This ensures the dealership never overpays and never misses a high-demand vehicle.

- 200% INCREASE IN USED CAR STOCK
- 50% MARGIN INCREASE ON EVERY VEHICLE
- ROI ACHIEVED WITHIN 5 MONTHS



Hartwell
Driving value since 1919



AUTOACCOUNTS

ACCURACY BY DESIGN: MON MOTORS ELIMINATES MANUAL ERRORS WITH NEXBOTIX AI

Mon Motors is a premier family-run group in South Wales and the West, representing global brands including Audi and Volkswagen.

For the team at Mon Motors, efficiency and supplier relationships go hand-in-hand. They were looking for a way to redefine their finance workflows, specifically around the high-volume task of processing warranty and purchase ledger invoices. The aim was to support their team by removing the fatigue of manual entry.

By deploying AutoACCOUNTS, Mon Motors automated the extraction and processing of data from thousands of financial documents. The AI ensures every invoice is registered and posted accurately, allowing the team to focus on higher-value financial planning.

- 90,000 INVOICES PROCESSED ANNUALLY
- 100% REDUCTION IN MANUAL ERRORS
- 4,600 HOURS SAVED ANNUALLY



mon motors

AUTOCLEANSE & AUTOADMIN

FUTURE-PROOFING ADMIN: HOW STARTIN GROUP USES AI TO RECLAIM 120 HOURS EVERY MONTH

One of the oldest motor groups in the UK, Startin Group has a prestigious heritage serving the Midlands for over 180 years.

Startin Group identified that manual admin was creating friction in the sales process - specifically when managing the paperwork for vehicle handovers and funding. They wanted a modern solution to keep their data pristine and their sales cycles moving fast.

AutoADMIN acts as a digital co-pilot, automating paperwork from lead entry to handover. AutoCLEANSE works in the background to automatically update vehicle history and MOT status in the CRM.

- 5,000 RECORDS CLEANSED MONTHLY
- 120 HOURS SAVED PER MONTH
- CRM DATA UPDATED IN REAL-TIME

The logo for Startin Group, featuring the word "startin" in a lowercase, sans-serif font with a green dot over the 'i', and the word "group" in a smaller, lowercase, sans-serif font below it, all in a light green color.

startin
group



The Next Big Thing

We are the indispensable AI layer for the future of
Automotive Retail. Join us.